

Vanliners and M Group Services Plant & Fleet Solutions promote **utility fleet solutions**

VANLINERS works industriously to develop its products and to keep up-to-date with current market trends. Part of the process of keeping products current is by working attentively with its clients, one customer in particular is M Group Services Plant & Fleet Solutions.

Vanliners and M Group Services Plant & Fleet Solutions have had a close working relationship spanning over 15 years. They have worked together on numerous large contracts and have effectively managed the conversions of a vast number of fleets that enable M Group Services Plant & Fleet Solutions to carry out their extensive coverage of the United Kingdom through its various working sectors. The time and effort that Vanliners and M Group Services Plant & Fleet Solutions have dedicated over the years to developing vehicle specifications has gone some way in terms of building a strong and rewarding relationship.

A current project that Vanliners and M Group Services Plant & Fleet Solutions have worked on is the use of alternate and lightweight materials. With remaining payloads being high up on the agenda when it comes to vehicle conversions, the use of plywood and steel shelving is becoming outdated. The introduction of VL-Systems lightweight internal shelving is rapidly becoming the preferred choice. Tried and tested with M Group Services Plant & Fleet Solutions the current solution has been deemed a successful one and has had an increasingly high interest from the utility market.

The advantage of using VL-Systems is that it is 40% lighter than modular shelving meaning the operator can carry more equipment without worrying that their vehicle is being overloaded. Every fleet manager knows that their vans are susceptible to water ingress, especially plywood racking configurations. VL-Systems lightweight shelving eliminates any issues with water damaging their shelving units. Now, with the internal conversion being 80% plastic, it makes it waterproof, lightweight and very easy to clean.



MGroupServices Plant & Fleet Solutions

BUDGET DEPENDANT SOLUTIONS

Each customer has varying requirements of how they need their vehicle to operate. They also have varying budgets. To assist its customers, Vanliners has developed a range of products and a range of service options that deliver the right solution at the right price. Whichever option the customer chooses they can be guaranteed that all products and services meet Vanliners' high quality standards

NETWORK CAPABILITIES

Over the last 20 years Vanliners has built an excellent network within the vehicle conversion industry. Vanliners has built important relationships with leasing companies, industry and regulatory bodies, and can call on a wide range of expertise to provide a solution for any challenges the customer encounters. This provides the customer with a complete solution which can be accessed with one phone call to the company's highly trained sales office.



LEGAL COMPLIANCY

Vanliners understands the complexity of the compliance environment surrounding vehicle fleet conversions. It regularly consults with regulatory bodies. When you choose Vanliners, this expertise comes as standard. They'll advise you on compliance changes, and work with you to acquire vehicle type approval through the N1 enhancement scheme.

DEADLINES MET EVERY TIME

Vanliners understands its customers need to be able to rely on newly converted vehicles being in service for a specific date. Vanliners manages this situation by using a flexible approach, which means from concept to delivery you can rely on Vanliners to deliver on time and to the highest quality.

CAPABILITY & SCALE

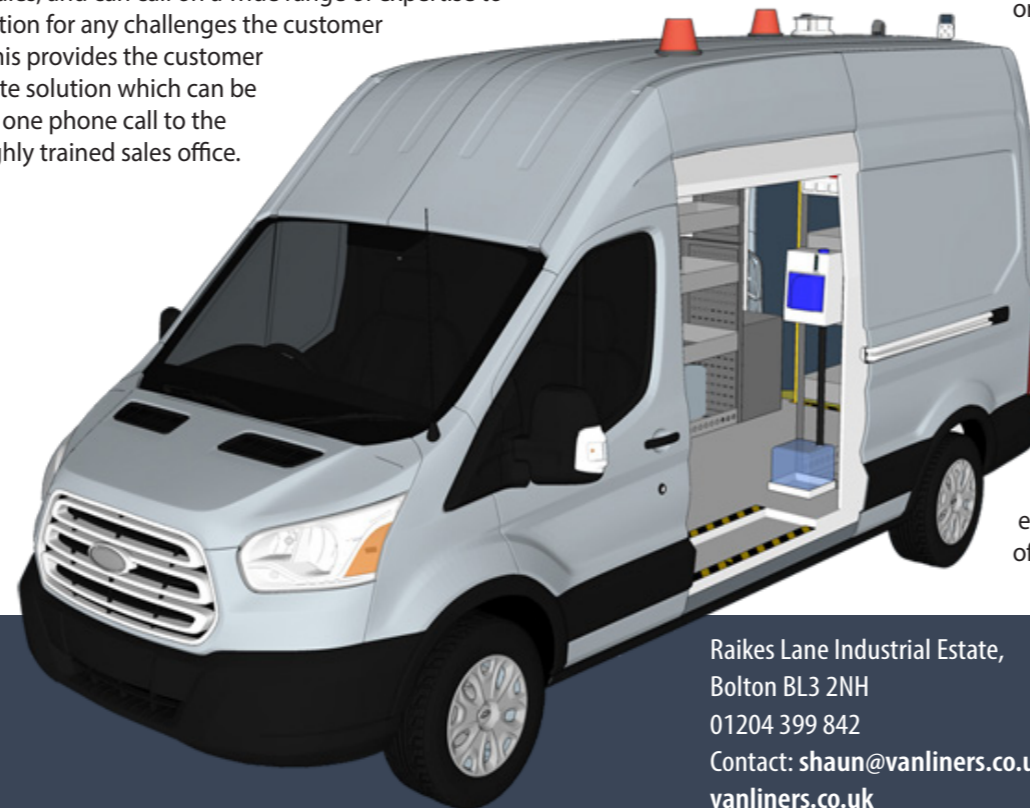
As supplier to many fleets in the UK, Vanliners has capabilities and expertise in all areas of vehicle conversion, its service covers the following areas:

- Fleet advice and consultation
- Fleet cost reduction consultation
- In house van conversion design
- Compliance advice and support
- Brand design
- Securely stored vehicle storage
- Specialist vehicle design and development
- Telematics
- Electrical and on-board power systems

In addition, Vanliners has fitting centres nationwide enabling them to offer high levels of flexibility and customer support.

THERE ARE MANY BENEFITS OF VL-SYSTEMS SHELVING:

- Fully contoured to the shape of the vehicle, meaning that the whole load area is utilised.
- Each shelf is designed to follow the vehicle's natural contour removing any unnecessary wasted space behind shelves as seen with modular shelving.
- VL-Systems shelving is on average 40% lighter by direct comparison with the modular steel shelving units.
- VL-Systems shelving is much easier to manage as its easy clean and durable giving it the advantage over modular steel.
- With its honeycombed interior design, VL-Systems shelving gives you the advantageous benefit of an 11mm thickness giving it a rigid stance in comparison to the 3mm steel of modular shelving.



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